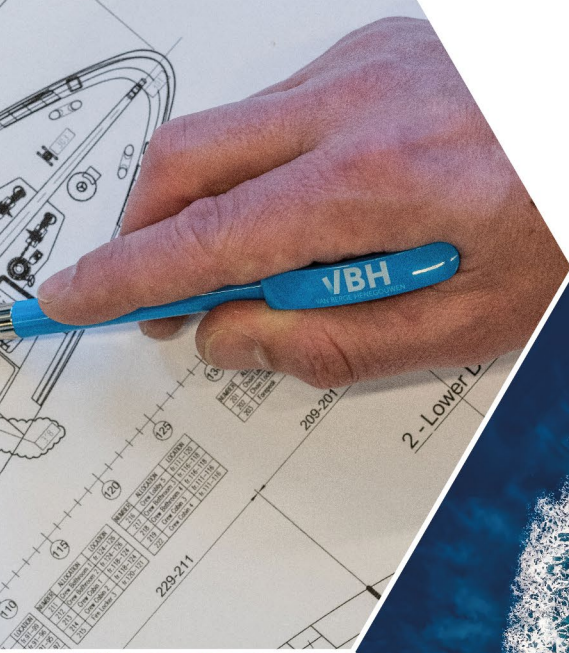


VBH PITSTOPS

REVOLUTIONIZING YACHT TECHNOLOGY REFITS



At the forefront of yachting innovation, VBH offers VBH Pitstops – a groundbreaking approach to yacht onboard technology maintenance and upgrade. This concept shifts from the traditional, extensive refit periods to a more dynamic, frequent maintenance model. It entails regular, concise surveys followed by targeted, short upgrade sessions, enabling yachts to continuously integrate the latest technological advancements with minimal operational interruptions.

This innovative service aligns with the rapid evolution of technology, meeting the high expectations of superyacht owners and guests. By embracing this revolutionary concept, you eliminate the need for traditional refit planning and instead sign up for:

ENHANCED ONBOARD EXPERIENCE

Continuous upgrades allow to always benefit from the latest technology available.

REDUCED DOWNTIME

Efficient pitstops mean less time in the shipyard and more time at sea and no need for traditional refits anymore.

COST-EFFECTIVE

Predictable budgeting with up to 40% savings compared to traditional refits.

OPERATIONAL EFFICIENCY

Quick, focused upgrades keep yachts operational and at peak performance.

INCREASED CYBER RESILIENCE

Constant adaptation of the protection against the latest threats.

CUSTOMIZED SOLUTIONS

Tailored upgrades to meet the unique needs of each yacht.

FUTURE-PROOFING

Stay ahead in technology, avoiding the risks of obsolescence.

INCREASED CHARTER OPPORTUNITIES

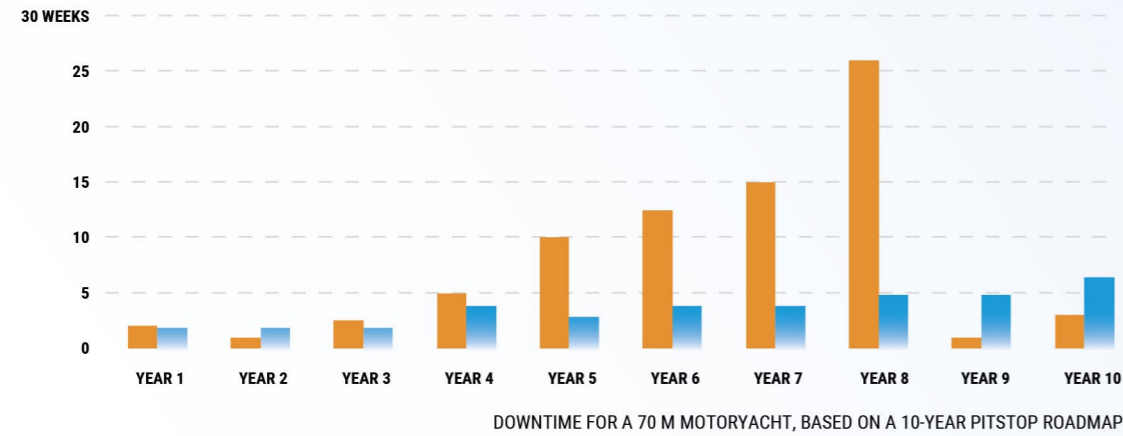
More availability for charter yachts, enhancing revenue potential.

PROACTIVE MAINTENANCE

Anticipate and address issues before they escalate, ensuring a seamless yachting experience.

SWIFT EXECUTION BY SPECIALISTS

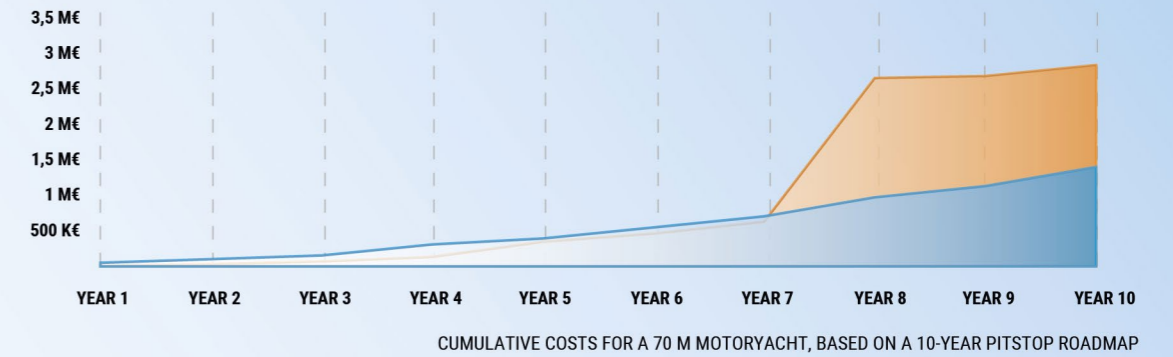
Like a well-oiled Formula 1 team, our experts rapidly execute pitstops, ensuring your yacht spends more time cruising than docked at the shipyard.



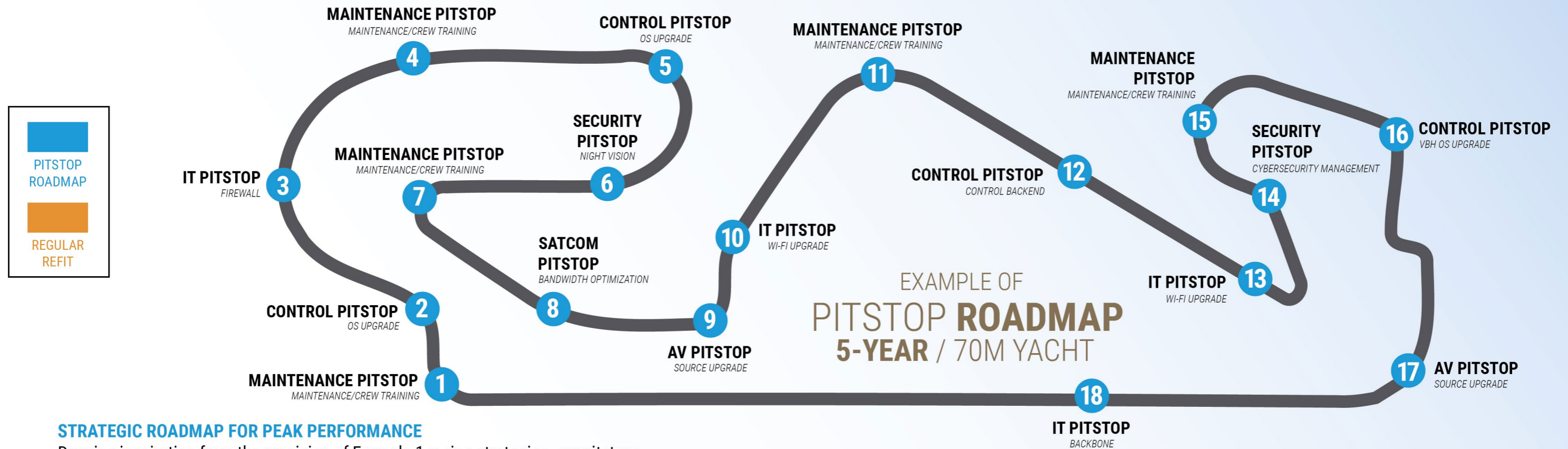
➔ Pitstops reduce downtime by 50% compared to traditional refit periods (on a map).

TIMELY UPGRADES, TAILORED NEEDS, PREDICTABLE COSTS

Just as race car adjustments are meticulously timed, our pitstops are strategically scheduled, enhancing only what's necessary to optimize performance based on a pre-defined annual budget.

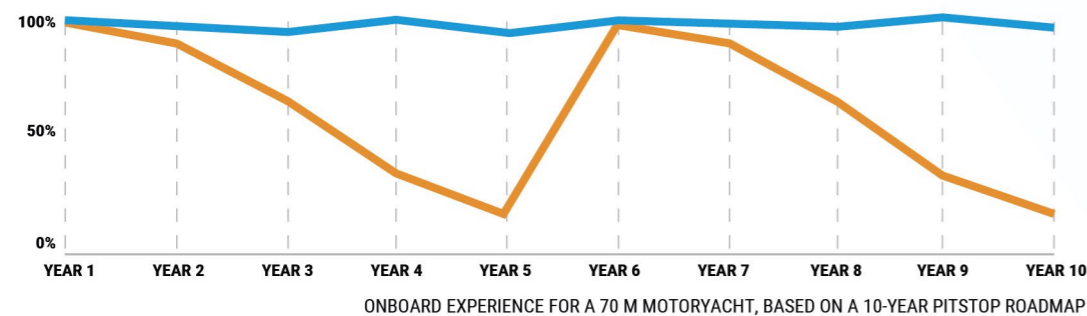


➔ Costs are cut by 40% and spread out over a 3, 5 or 10 year plan, allowing for better cost management.



STRATEGIC ROADMAP FOR PEAK PERFORMANCE

Drawing inspiration from the precision of Formula 1 racing strategies, our pitstops follow a carefully crafted roadmap designed to maximize your yacht's performance, efficiency and onboard experience.



➔ With regular technology upgrades, owners & guests enjoy a consistently high level of comfort and luxury, and without waiting for the next traditional refit to benefit from the latest technology.

OUR RANGE OF PITSTOPS INCLUDES:

AV Pitstops

Including Video Distribution, Display Upgrade, Cinema Package, etc.

IT Pitstops

Covering Bandwidth Management, Cybersecurity, Connectivity, etc.

Control Pitstops

Featuring VBH OS Upgrade, GUI Upgrade, etc.

Security Pitstops

Encompassing Security Management, Surveillance, Access Control, etc.

Satcom Pitstops

With updates like Starlink, Oneweb, 5G, etc.

Lighting & Curtains Pitstops

Management, Infrastructure, Illumination Design.

PERSONALIZED SERVICE FOR YOUR UNIQUE YACHTING NEEDS

Recognizing that each yacht has its unique rhythm and requirements, we offer Pitstops as part of a bespoke approach, meticulously tailored to your yacht's specific needs.

PITSTOP ROADMAP, TAILORED TO YOUR YACHT'S DNA

Your Pitstop roadmap will reflect your yacht's current technological landscape, your budget considerations, and the exceptional onboard experience you consistently wish to offer. From entertainment systems to connectivity and advanced IT systems, our roadmap is designed to keep your yacht at the forefront of technology.

PITSTOPS AND MSA: A POWERFUL COMBINATION

Combine Pitstops with our Master Service Agreement (MSA) for an unparalleled maintenance and enhancement experience. This proactive approach ensures your yacht is not just maintained but continuously upgraded with the latest technology available.





SINGLE BOOSTS FOR SPECIFIC NEEDS

For those times when your yacht requires a single boost or a specific upgrade, individual Pitstops are your go-to solution. Whether it's a wifi enhancement, a streaming upgrade, or any other isolated system improvement, our one-off Pitstops efficiently address and upgrade specific aspects of your yacht's technology.

Whether integrated into a comprehensive roadmap, combined with an MSA, or used as a standalone service, our Pitstops provide the flexibility, foresight, and fine-tuning to keep your yacht technologically ahead, season after season.



IN A FEW WORDS, VBH PITSTOPS OFFER

-  **3 to 5 upgrading sessions per year**, covering AV, IT, Control, Security, Satcom, Lighting & Curtains.
-  **Tailored pitstop roadmaps for each yacht**, considering scope, budget, and planning.
-  **Always benefiting from the latest technology** with downtime reduced to just a few days per year.
-  **Predictable costs** and **no more traditional refit!**

